

# Optimizing Federal Lab Productivity and Patient Care

Data Innovations is proud to be a leader in helping federal clinical laboratories optimize their performance. Serving the Veterans Health Administration for more than 30 years, DI's solutions are designed to work across the full spectrum of lab operations to improve efficiencies, productivity, patient safety, quality care, compliance, lab uptime, disaster preparedness, and business continuity.

## The Power of Vendor-Neutral Middleware

Instrument Manager (IM) is an open-standard, vendor-neutral platform that provides complete interoperability with any LIS or EHR, and any type of device.

IM middleware is scalable to multiple lab sites and locations, giving lab personnel full control through a single IM dashboard for integrated lab management and efficiency. IM's vendor-agnostic connectivity enables federal labs to grow and modernize without being held captive by a specific system of diagnostic devices.

By purchasing direct licenses of IM, labs can realize the full benefits of this powerful middleware:

- Autoverification (AV) of test results enables faster turnaround times, improved patient safety, streamlined workflows, and improved employee morale.
- VA labs using IM with autoverification achieve commonly seen AV rates across disciplines of 80-90%.
- Streamlined reporting and KPI tracking empower labs with actionable insights for improving productivity.
- Integrated quality control modules improve instrument precision, patient safety, and patient care while reducing resource hours and increasing compliance.
- Inspector-ready reports meet CLIA, CAP, and The Joint Commission requirements.
- Emergency preparedness technology protects lab operations in the event of outages or major catastrophes.



*After IM Autoverification was implemented on four analyzers in a federal core chemistry lab:*

**"It has helped the staff tremendously, and they can complete the daily workload in half the time. The lab has become less stressed-out with a happier and more friendly atmosphere."**

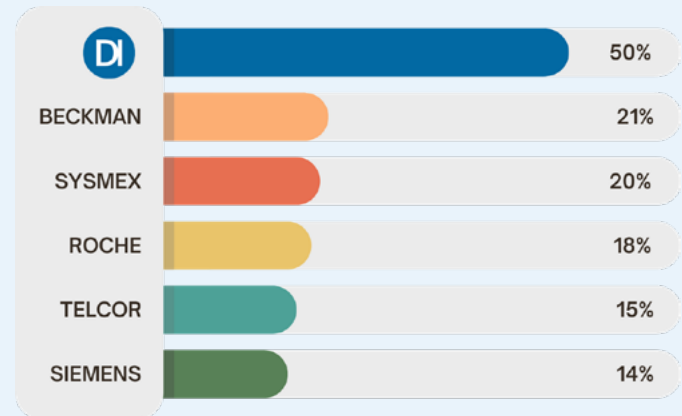
-Federal Lab Information Manager

## Why Data Innovations?

- Data Innovations has been a leader in vendor-neutral, agnostic middleware technology since 1989.
- Our lab enablement solutions are used by over 6,000 hospitals, in more than 80 countries.
- Instrument Manager is approved as the VHA's national middleware standard. Today, over 100 VA sites are using IM with Autoverification.
- Our solutions work together to improve productivity and patient care across all lab disciplines and devices.
- DI leads in world-class support and clinical lab expertise – our team has over 500 years of combined clinical lab experience.

## Ranked No. 1 in Middleware Use

### Middleware Systems in Use



*As published in the Medical Lab Management's Lab Technology Guide, March 2024.*

## Supporting Federal Labs with our Enterprise Sustainment Service Package

Our Enterprise Sustainment Service Package is specifically designed to provide federal labs with extended support for successful operations and business continuity.

Designed to lighten the workload for in-house lab and IT staff, this comprehensive support package also bridges any gaps in knowledge that may occur during employee turnover, ensuring operational efficiencies, productivity and quality patient care on a consistent basis. Services include:

- Dedicated Customer Success Manager
- AV Workflow Assistance & Maintenance
- Annual Health Check to Optimize AV Workflow
- Annual IM Upgrade\*
- System Assessment & Configuration
- Regular Check-ins
- User Security Setup
- Site-Specific Training
- Adjustments to Moving Averages, Lab Proficiency Reporting, Lab Intelligence, IM Notifier

*\*With the Enterprise Sustainment Plus Package*

Arrange a personalized consultation to see how we can help elevate your lab to new levels!