Lab Intelligence from Instrument Manager

Actionable insights into your most critical lab operations
I. Understanding today’s lab

II. Looking forward to tomorrow’s challenges

III. How Lab Intelligence from Instrument Manager can help
Your lab is at the nexus of patient care

Labs contribute to 70% of the clinical decisions made

Lab spend accounts for only ~3% of healthcare spend
Do your customers know your value?

Rapid insights to doctors

Accurate results to patients

Value-based outcomes for patients and payers

Strategic value to the hospital
A unique opportunity to redefine the lab’s role

Improved short and long-term patient outcomes

Elevate your role in driving cost-effective care
It’s hard to elevate your value when pressures on the lab continue to grow

- More volume
- Fewer resources
- Decreasing revenues
What if you could focus on what’s most important?

Gaining insights to improve patient care

Making timely decisions to increase operational effectiveness

Bolster your lab’s financial bottom line
Harness real-time data’s potential, to make critical decisions that help manage, operate, and optimize your lab.
Empowered insights to help you improve patient care

Deliver faster, higher quality results to providers and patients

- Visualize critical lab KPIs that affect patients most, like QC quality, TAT, and more
- Optimize workflows and processes to improve or manage against KPIs
- Manage SLAs now and over time
Timely decisions to improve operational effectiveness

- Make data-driven decisions across disciplines
- Manage staffing based on workload demands
- Benchmark trends and drive process change
At-a-glance insight with intuitive visualizations

Easy to read and understand

Analyzes across all instruments and disciplines connected via Instrument Manager
Instrument Manager: One platform for end-to-end lab enablement

- From clinical operations to analytics
- Eliminates need for additional BI and reporting tools, training, and maintenance
Powerful analytics for your lab

- Real-time KPI monitoring for continuous improvement
- Drill-down capabilities for root-cause analysis and troubleshooting
- Time-over-time KPI comparison for benchmarking and trend analysis
- Web-based monitoring... anywhere, anytime
Data Innovations Services and Support have you covered

Lab Intelligence solution includes tailored consulting and implementation services for project success from start to finish

92% of team are medical technologists

500+ years combined industry experience

300+ years combined lab experience
Customer Success
01
Needed to simplify KPI tracking and analysis for Chemistry & Immunochemistry

02
Wanted to quantify performance and demonstrate increased efficiency to stakeholders and staff

Automated current metrics for real-time analysis vs. monthly manual routine

Maximized instrument utilization and minimized TAT by adjusting draw times and courier schedules

Optimized bench staffing levels for volume, TAT, and skill-set
Wrap-up
Gain operational insight with Lab Intelligence

- Real-time insight into lab operations
- Visually intuitive, at-a-glance dashboards
- Tailored to your most important KPIs
Questions?